

## Life New Business Conversions Key Dates

<b>Friday, Nov. 15</b>	<p><b>Life conversions and insurability option applications due:</b> Last day to submit applications for Term Conversion/Insurability Option Exercises to new policies needed for <b>Dec. 3, 2024 closing</b>. Be sure they are complete, in good order, and requesting a policy date on or before Dec. 28, 2024.</p> <p>Last day to submit applications for Term Conversion/Insurability Option Exercises to increase existing policies for <b>Dec. 3, 2024 closing</b>.</p> <p>For all conversion inquiries, please contact the Conversion Team at <a href="mailto:conversionquestions@massmutual.com">conversionquestions@massmutual.com</a>.</p>
<b>Thursday, Nov. 19</b>	<p><b>Life conversions and insurability option reissues due:</b> Last day to submit applications, Reported and Unreported 90-day reissue requests on new policies resulting from Term Conversions, or Insurability Option Exercises for <b>Dec. 3, 2024 closing</b>. Be sure they are complete, in good order, and requesting a policy date on or before Dec. 28, 2024.</p>
<b>Wednesday, Nov. 27</b>	<p><b>Life conversions and insurability option requirements due:</b> Electronic Fund Transfer (EFT) and Cost Due forms for Term Conversions, Insurability Option Exercises, or 90 Day Reissues needed for <b>Dec. 3, 2024 closing</b> must be submitted today, complete and in good order, for policies dated prior to Dec. 28, 2024.</p> <p>Final issue requirements for all Term Conversion and Insurability Option Exercise cases needed for <b>Dec. 3, 2024 closing</b> must be received today, in good order, to process for that commission closing.</p>
<b>Tuesday, Dec. 10</b>	<p><b>Life conversions and insurability option applications due:</b> Last day to submit applications for Term Conversion/Insurability Option Exercises to new policies needed for <b>Dec. 17, 2024 closing</b>.</p> <p>Last day to submit applications for Term Conversion/Insurability Option Exercises to increase existing policies for <b>Dec. 17, 2024 closing</b>.</p> <p><b>Life conversions and insurability option applications and reissue requests due:</b> Final requirements for all Term Conversion, Insurability Option Exercises, and Reissues resulting from either a conversion or option exercise needed for the <b>Dec. 17, 2024 closing</b> must be received today, in good order to process for that closing.</p> <p>Unreported and reported 90-day reissues resulting from either a term conversion or insurability option needed for <b>Dec. 17, 2024 closing</b> must be submitted today, complete, and in good order.</p> <p><b>IMPORTANT:</b> Redates are not allowed on reported policies.</p>
<b>Thursday, Dec. 12</b>	<p><b>Life conversions and insurability option requirements due:</b> EFT and Cost Due forms for Term Conversions, Insurability Option Exercises, or 90 Day Reissues needed for <b>Dec. 17, 2024 closing</b> must be submitted today, complete and in good order, for policies dated prior to Dec. 28, 2024.</p> <p>Final issue requirements for all Term Conversion and Insurability Option Exercise cases needed for <b>Dec. 17, 2024 closing</b> must be received today, in good order, to process for that commission closing.</p>
<b>Wednesday, Dec 18</b>	<p><b>Life conversions and insurability option applications due:</b> Last day to submit applications for Term Conversion/Insurability Option Exercises to new policies needed <b>for Dec. 31 year-end close of business</b>.</p> <p>Last day to submit applications for Term Conversion/Insurability Option Exercises to increase existing policies for Dec. 31.</p>
<b>Thursday, Dec 19</b>	<p><b>Life conversions and insurability option requirements due:</b> EFT and Cost Due forms for Term Conversions, Insurability Option Exercises, or 90 Day Reissues <b>needed for Dec. 31, 2024 close of business</b> must be submitted today, complete and in good order, for policies dated prior to Dec. 31, 2024.</p> <p>Final issue requirements for all Term Conversion and Insurability Option Exercise cases needed <b>for Dec. 31, 2024 close of business</b> must be received today, in good order, to process for year end.</p>