

North American Company for Life and Health Insurance®

Field Bulletin

Key year-end dates

512NB

There's still time to finish strong in 2024! Turn to North American's e-Business Solutions to help get your life insurance business processed faster. Save time during the application process with SimpleSubmit® and WriteAway® (for qualifying clients); and be sure to take advantage of electronic delivery, which can result in receiving a policy 4-5 days faster compared to traditionally mailed policies.*

Please note the following end-of-year dates for 2024.

New Business processing:

- November 26: Last day to place a case in force for November commission cutoff
- December 27: Last day to place a case in force for year-end commission cutoff

Policy Change processing:

- **November 25:** All delivery requirements received in the Sioux Falls office by 12:30 p.m. CST will be processed for November commission cutoff
- **December 24:** All delivery requirements received in the Sioux Falls office by 12:30 p.m. CST will be processed for year-end commission cutoff

Administrative office closings:

- Thursday, November 28, 2024
- Wednesday, December 25, 2024
- Wednesday, January 1, 2025

Sammons Financial® is the marketing name for Sammons® Financial Group, Inc.'s member companies, including North American Company for Life and Health Insurance®. Annuities and life insurance are issued by, and product guarantees are solely the responsibility of, North American Company for Life and Health Insurance.

^{*}Source: Internal data, North American New Business, October 22, 2024.